

HEALTHY FAMILIES AND COMMUNITIES COMMITTEE

Council of the County of Maui

MINUTES

August 8, 2019

Council Chamber, 8th Floor

CONVENE: 1:31 p.m.

PRESENT: Councilmember Riki Hokama, Chair
Councilmember Yuki Lei K. Sugimura, Vice-Chair (in 1:32 p.m.)
Councilmember Tasha Kama
Councilmember Kelly T. King (out 2:30 p.m.)
Councilmember Michael J. Molina
Councilmember Tamara Paltin

NON-VOTING MEMBERS:
Councilmember Alice L. Lee (out 2:33 p.m.)

EXCUSED: Councilmember Keani N.W. Rawlins-Fernandez

STAFF: Shelly Espeleta, Legislative Analyst
Wesley Crile, Legislative Analyst
Rayna Yap, Committee Secretary
Zhantell Lindo, Council Aide, Molokai Council Office (via telephone conference bridge)
Denise Fernandez, Council Aide, Lanai Council Office (via telephone conference bridge)
Mavis Oliveira-Medeiros, Council Aide, Hana Council Office (via telephone conference bridge)

ADMIN.: Karla Peters, Director, Department of Parks and Recreation
Todd Allen, Golf Course Superintendent, Department of Parks and Recreation
Mimi DesJardins, Deputy Corporation Counsel, Department of the Corporation Counsel
Seated in the Gallery:
Kris Baptist, CIP Coordinator, Department of Parks and Recreation

OTHERS: Art Rego, Waiehu Golf Course Professional
(1) additional attendee

PRESS: *Akaku: Maui Community Television, Inc.*

CHAIR HOKAMA: . . .(gavel). . . The Council's Committee on Healthy Families and Communities shall come to order. This is our regular meeting of 8th August 2019. This afternoon, we have present with us our Committee members, Mr. Molina.

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COUNCILMEMBER MOLINA: Good afternoon, Chair.

CHAIR HOKAMA: Ms. King, Ms. Paltin, and Ms. Kama.

COUNCILMEMBER KAMA: Good afternoon, Chair.

COUNCILMEMBER PALTIN: Aloha, auinala.

CHAIR HOKAMA: Thank you. Thank you. And we welcome, of course, Ms. Lee --

COUNCILMEMBER LEE: Thank you, Mr. Chair.

CHAIR HOKAMA: --joining us this afternoon. So, before this, I'll ask the Staff here if we have any requests for testimony today. We have no requests either at the District Offices or in Council, but I would ask, once more, the District Offices, since we do not have visual sight. On East Maui, is there anyone wishing to provide testimony, please?

MS. OLIVEIRA-MEDEIROS: Aloha, this is East Maui District Office, Mavis. There is nobody here waiting to testify.

CHAIR HOKAMA: Mahalo. On Lanai, is there anyone wishing to provide testimony, please?

MS. FERNANDEZ: Good afternoon, Chair. There are no testifiers at the Lanai District Office.

CHAIR HOKAMA: Okay, thank you very much. And we were informed that Molokai has no testifiers in our Molokai Office. Okay, with none being requested in the Chambers, with no objection, we shall close testimony, Members.

COUNCILMEMBERS: No objections.

CHAIR HOKAMA: Thank you. Testimony is closed. And now we also welcome our Vice-Chair, Ms. Sugimura.

VICE-CHAIR SUGIMURA: Good afternoon, Chair.

CHAIR HOKAMA: Good afternoon.

ITEM HFC-25: MUNICIPAL GOLF COURSE COMPARISONS, WAIIEHU GOLF COURSE
(CC 19-288)

CHAIR HOKAMA: Okay, we have one item this afternoon, HFC-25. This is under the heading of Municipal Golf Course Comparisons, Waiehu Golf Course. We have communications, one is 19-288 from our colleague, Ms. Lee, relating to the Waiehu Golf Course and her request regarding comparisons to other municipality courses in our State. And we have a correspondence dated July 24, from Member Lee,

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transmitting a document entitled Hawaii Municipal Golf Course Fee Comparisons Fiscal Year '19. Okay, with that, I'm going to ask Ms. Lee for some comments, since she did submit the communication, and then I'll ask the Department for comment, but I would like to give Ms. Lee her opportunity.

COUNCILMEMBER LEE: Thank you, Mr. Chair. Yes, I want to thank you for scheduling this item. This item is a result of what the Members decided in Budget Committee and this, and that was to raise the rates for non-residents and for out-of-state residents. So, meaning, non-residents, meaning out of the County, and the other one, out of the State. Now, I just want you to know, Mr. Chair, that there are just two important things in my life, my family and my golf clubs, that's it. Anyway, and I go to Waiehu a lot, on a regular basis, almost every single weekend, sometimes twice. So, I'm very familiar with the operations and I'm very familiar with the golfers and the types of golfers that go to Waiehu and I have seen a steady decline in the out-of-state and the out-of-county golfers, yet, they subsidize a substantial amount of the budget for Waiehu. You know, those who come from out-of-state, I think pay something like five or six times the local rate and the, even those from Oahu and other counties, they pay like four times the normal rate and, which is unfortunate, because the people who come from, let's say, Oahu or other counties, they are usually relatives of the people on Maui. They are like the Okinawan Club, the Hawaiian Men, the Hawaiian Women. You have class reunions, and people, your classmates who now live on Oahu or different islands, come and they have little golf tournaments, family reunions and so forth. And for other municipalities, they don't charge, they don't charge as Maui does. And then for the other people, the people who are from out-of-state, their numbers have been dwindling and I think the Department is going to go over that in a minute, but you're going to see that the numbers have dwindled, you know, substantially and it's not only because there have been repairs and changes to the course recently. To me, since I started a long time ago, the course is always under repair, for one reason or another but, in this case, there are major changes with the greens on the front nine and the back nine, and then there's going to be a major construction project, you know, with the clubhouse. So, all of these things actually impede the numbers from coming, and if we add, you know, more cost to play, increase the fees for the people who subsidize the course the most, I think in the end, what's going to happen is the County, we are, the Budget Committee, eventually is going to have to subsidize the course more and more and more. So, I'm hoping today that all the Members will see what I am trying to, what I tried to say during Budget Session, and see if that, you, Mr. Chair, might recommend, go back to the Budget Committee, and that the Budget Committee reconsider some of those raises and, possibly when we have the opportunity, reduce the rates. So, thank you very much.

CHAIR HOKAMA: Thank you for your comments, Ms. Lee, and we understand now the basis of your communication. I will allow Ms. Peters, from the Department, as our Director, to give some comment at this time, please.

MS. PETERS: Thank you, Chair. Thank you, Committee. So, I'm here with Todd Allen, our Golf Course Superintendent, and we'd just like to provide you folks with some information. We have a comparison of the last three years with Rounds and Revenue

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from the month of July and, as well as just get better clarity on the definition of the rates and fees and the definitions. Thank you.

CHAIR HOKAMA: Are you guys going to go through that presentation, Director?

MS. PETERS: Yes.

CHAIR HOKAMA: Okay, please do.

MR. ALLEN: Yes, Chair, thank you, Council.

CHAIR HOKAMA: Okay, Mr. Allen.

MR. ALLEN (*PowerPoint Presentation*): So we just want to go through and refresh on the definitions and then show the last three years, just the month of July, Revenue and Rounds. On, as you can see, this is just July. So, if you look at the rounds and then you look at the revenue, you can see that the FY '20 and FY '19 are both affected from the renovations each summer. FY '18 was, also had two-and-a-half months of renovations done in it as well, into July '19, but it wasn't affected as much. So, when you look at it, you look specifically at the highlighted areas, you got the non-resident and the Hawaii State. Weekdays, when we see the most traffic from non-residents, weekends, the course is pretty busy, so it's kind of difficult for them to get on certain times of the day. Any questions about FY 2019, '18? Okay.

CHAIR HOKAMA: Okay, continue with the ...

MR. ALLEN: Next slide, just to cover Maui County Code, Chapter 13.16, Waiehu Municipal Golf Course, under the Definitions, 13.16.010, a Hawaii resident means a person who possesses a current, valid State of Hawaii identification or driver's license. So, that's all islands, Hawaii State, so that's where our Hawaii State rate comes into play. Maui County resident, we changed that this year to where it's just a current and valid State ID with a local address or a driver's license with the local address, meaning Molokai, Lanai and Maui. And then there's special provisions underneath that. If they have reasons where they can't provide us with a ID or a driver's license, then they can submit paperwork to the golf course, which would go to the Director for review, and then we'd make the determination whether they meet the qualifications. A Non-resident means a person who does not qualify as a Maui County resident or a Hawaii resident, as defined in the section, so, meaning they are from out-of-state and they do not meet any of those criteria. Senior citizen, which senior citizens make up, encompass a large portion of our play at Waiehu, is a person who has obtained the age of 60 and is a Maui County or a Hawaii resident, as defined in this chapter. And then also, we have student, where a student is a person attending school, up and through, including high school, on a full-time basis and is no more than 19 years of age. So, we do not accept colleges as students. Okay. So, on this slide back on the rounds and revenue, this does not include cart fee, right. We are the only golf course that allows walking on the island of Maui. There are a few exceptions where there's specials that different golf courses do, but it's late in the afternoon and it's typically for

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juniors only, where they can pay a discounted rate and play their course and walk nine holes or so. We encourage walking and we allow walking at any time of the day. So, this is where our residents, our non-residents and our Hawaii State encompass a large use of carts, which helps out our pro shop concession. We have the select senior groups that walk every morning religiously, and then we have those that are not physically able, so, they do rent carts as well, so it's a mixed use. And our rates, when you look at 'em, if you look at \$63 for a non-resident, for this year, that doesn't include the \$21 cart fee, right. So, other golf courses, their fees that they post online, automatically includes their cart, their cart fee, it includes GPS on the cart, several things that we do not offer because we're a municipality, right, we're trying to cut, keep our costs low and allow people to play the game of golf. So, when you look online for specials, right now you can go play Maui Nui \$29, Maui Lani sometimes you can get \$49, Kahili it's down to \$59 and that includes cart. And then they also have a progressive rate structure where online booking, every hour, hour and a half, they're reducing the rates online, discounting them, because they want to try to fill the tee sheet, right, instead of charging full cost, where ours is only the twilight rate, when you hit two o'clock, that's when everything is half price. And we do get a large number of non-residents and Hawaii State that come, as well as residents, retirees, seniors and students, so, it gets busy after 2:00. Any questions so far?

CHAIR HOKAMA: Okay, continue.

MR. ALLEN: That's pretty much, Chair, that's pretty much the --

CHAIR HOKAMA: Okay.

MR. ALLEN: --basis of the PowerPoint. After we covered student definition, that was --

CHAIR HOKAMA: Okay.

MR. ALLEN: --the conclusion.

CHAIR HOKAMA: Okay, we'll have a discussion with the Members. Ms. Lee?

COUNCILMEMBER LEE: Yes, Mr. Chair, is it possible to call down the head of the pro shop to be a resource person, number one? And then, secondly, I wanted to ask the Director, did you propose an increase in any of the rates in the last Budget, in your last Budget --

CHAIR HOKAMA: Ms. Peters?

COUNCILMEMBER LEE: --and why?

MS. PETERS: Chair? Hi, Member Lee. So, in the Mayor's Proposed Budget, we did not include any fee increases at the golf course. There were several reasons, one of 'em is that we knew that we were going to be in renovation of the front nine greens. Second is that the restaurant currently is not in operation due to the need and requirement of

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a new grease trap, so, that was funded, thank you, in our '20 Budget, which we're actively working getting that out to bid. And then, additionally, we're working on the formalizing of the new operation software, which would include the online booking. So, for those three things, we felt that we would wait until Fiscal Year '21 and then propose or look at what we did a couple years ago, was did an analysis and then looked at incremental increases so that it would go along with the improvements planned throughout the next five years.

COUNCILMEMBER LEE: Thank you.

CHAIR HOKAMA: Okay, thank you. With no objections, Chair will have Mr. Rego be one of our resources.

COUNCILMEMBERS: No objections.

CHAIR HOKAMA: Thank you. Mr. Rego is Aloha Section PGA head pro, at Waiehu and he does the concession for us regarding the golf side. Mr. Rego ...

MR. REGO: Good afternoon, Riki Hokama and fellow Councilmembers. My name is Arthur Rego, I'm the PGA professional at Waiehu. Over the years, we went through a lot of struggles. As they say, the golf course wasn't in good shape. Since Todd Allen has come in, the golf course has gotten better and his crew is top notch. They've turned around and the golf course is getting better. I think what we lose sight of, we worry so much about the dollar, we really forgot about the numbers, the numbers create the dollar. We kept on raising the rates and we've chased people away. To me, that's not a way of doing business. I can tell you, many years ago, I used to pay lot more money rent but the rounds kept on dropping. When I first got there in '85, we had 117,000 golfers. Three years ago, what we have, 70,000 rounds? You know, that's, that tells you that we're doing something wrong in the structure. To me, I've checked all the courses and I know most of the professionals and managers, I've talked to them. Maui Lani has a membership, \$780 a year, and every time you go out, you just pay \$18 for the cart. Everyone's looking for golfers. I think, you know, we're going in the wrong direction. We're trying to be a private club, you know, we're trying to be like a Wailea Blue or a Kapalua. It's not going to happen. The golf course is for the community. Every golf course on Maui has a special rate. During the summer, we lose rounds because they drop their rates, they fluctuate their rates. I charge 10.50 for your share of the cart. A lot of the courses charge from 25 to \$49 for your share of the cart, but they charge you a \$150 fee, cart inclusive. So, I really think we should look at this as a big picture. If we were to have some specials, good example, we're trying to promote golf, golf in the last five years has been soft, Tiger Woods been kind of quiet. After winning Augusta, it's getting exciting again. We should do, like a, some of the other courses do, the kids pay a cart fee, they play for free, if it's a student, it's \$3, and the parent would pay the 22 or whatever fee it is. The visitor, we should charge 15, \$20 for a child. Last week, we had a family came out, two adults and two kids, and they were charging a 8-year-old kid \$63, that's green fees for a 8-year-old kid. And that's, I think, some of the stuff we're not really looking...are we wanna make this a community golf course or are we trying to change the golf course itself? I think

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we should really look at this being the community golf course, Maui Junior Golf plays there. Right now, they have, maybe 85 to 100 kids, but there is a lot of kids that do play but don't play competition golf. We need to encourage that, and the seniors. I think what they've done over the years, Riki and Councilmembers, we've broken out like, Hawaii residents, you gotta pay a premium higher than the local residents but, yet, you go to Honolulu, you pay the same resident rate as Honolulu. You go to Kauai, you going to pay the same rate as a Kauai resident. Big Island's the same. I think, by getting numbers, I think if you look at your structure there with the rounds, the Hawaii State resident rate has, we've dropped a lot of rounds. Alice mentioned Okinawan. Okinawan is not in existence, they quit last year. Hawaiian Men used to play there every four years, they don't play here anymore. We lost every shotgun tournament from playing at Waiehu. I really feel, I hope you would reconsider the rate structure. Let's look at more numbers, more rounds. If we can get 85, 90,000, bottom line, you're going to get lot more money, versus 70,000. The course is reopened and we do ten more thousand rounds. You know, let's get numbers, the numbers gonna dictate the bottom line for the golf course itself. And, as a concessionaire, I'm not afraid to pay rent if I have the rounds. I never did get afraid of paying rent. And I really, again, I think we should really think twice because Pukalani has also a rate for a monthly card, just to let you know, 800 a year and \$15 every time you go out. Any questions?

CHAIR HOKAMA: Okay, we'll have Mr. Rego stay for a while --

MR. REGO: Sure.

CHAIR HOKAMA: --as questions come up, Mr. Rego, as a resource from your perspective of being a PGA professional at Waiehu.

MR. REGO: Thank you.

CHAIR HOKAMA: So, hold on, yeah, why don't you take a seat, because, you know, we'll have the Members --

MR. REGO: Sure.

CHAIR HOKAMA: --go through the questions. I'll ask Ms. Sugimura, if you have...and for this, okay, we're going to do multiple rounds --

VICE-CHAIR SUGIMURA: Okay.

CHAIR HOKAMA: --so everybody has their opportunity. Timely, the Chair will say, you can ask two questions per round, and the next person, and then we'll do multiple rounds that way, and we can really spread it out and have everyone participate, yeah. So, we have the --

VICE-CHAIR SUGIMURA: Okay.

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CHAIR HOKAMA: --Department here, we have legal counsel here, we have our head professional here. So, Ms. Sugimura --

VICE-CHAIR SUGIMURA: Yeah, thank you.

CHAIR HOKAMA: --your first questions?

VICE-CHAIR SUGIMURA: So, the day that the back nine opened, I went to Waiehu Golf Course, and Art drove me around, so I got to see, I mean, beautiful golf course, the back end, it was really amazing. So, at this point, how are we doing on the front end?

MR. REGO: Front end is coming along, you know, I know Todd mentioned September. I'm hoping, crossing my fingers, everything goes good. It's looking good.

VICE-CHAIR SUGIMURA: Okay, good.

MR. REGO: The whole golf course, it's a different animal, it is a different animal.

VICE-CHAIR SUGIMURA: So, when you talk about fees, the way that you described it, that residents should be same on Oahu. What do you mean by that?

MR. REGO: You know, like, for example, if you go to Oahu, their resident rate, I think, if I recall, is \$22, you know. Our resident rate is 15. So, let's say, if we want to go \$20 for all of Oahu, Kauai, Big Island ...

VICE-CHAIR SUGIMURA: Oh, you're talking about standardizing the whole State.

MR. REGO: Yes, because, you know why, they charge 15. Kauai charge 15, Big Island charge 15. So, if we made ours \$20, just drop it a little, then we might be able to get the clubs to come back. You know, they can go out, and as Todd mentioned, Maui Nui, they give 'em special rate for clubs. You know, you're talking about 35 weekday and my 10.50 is \$45, they go 29 there, so, we lost 'em. You know, that's, I think, even the tourist rates, I think we should go 50, 55 so we get numbers instead of discouraging golfers because the outside courses are cheaper, you know, that's a true fact.

VICE-CHAIR SUGIMURA: So, with, while the front nine was being worked on, was the golf course open? I thought it was closed.

MR. REGO: Open.

VICE-CHAIR SUGIMURA: It was open?

CHAIR HOKAMA: Mr. Allen, respond.

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MR. ALLEN: Yes, Council, we've been open the whole time. We've actually had probably 8 to 15 groups that play the front nine every day and a lot of it is in the afternoons, we have families that come down, two kids and the parents, and they love it.

VICE-CHAIR SUGIMURA: So, has that affected the ...

CHAIR HOKAMA: Okay, next round.

VICE-CHAIR SUGIMURA: Oh, okay.

CHAIR HOKAMA: Ms. Kama, your turn.

VICE-CHAIR SUGIMURA: Number four.

COUNCILMEMBER KAMA: Yeah, you was on question four.

VICE-CHAIR SUGIMURA: You not counting, though.

COUNCILMEMBER KAMA: I am. So, do we have family rates?

MR. REGO: No, we don't.

COUNCILMEMBER KAMA: So, if a family of four goes, the mom pays, dad pays and the children all pay?

MR. REGO: Everyone pays, yeah.

COUNCILMEMBER KAMA: So, would that be something you could consider?

MR. REGO: Well, I think you could do a ...

CHAIR HOKAMA: He's asking us to consider ...

COUNCILMEMBER KAMA: Yeah.

MR. REGO: I think it's something we should look at, you know, but, you know, I think, the kids pay \$3 right now. I'm, total, we might take in \$4,000 or whatever dollars. Is it 4,000 we willing to give up and get numbers of rounds where parents come out with their kids and spend two or four hours out there with the kids, doing some bonding, versus being home not doing anything?

COUNCILMEMBER KAMA: Thank you, Chair, those were my two questions.

CHAIR HOKAMA: Okay, thank you.

COUNCILMEMBER KAMA: Next.

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CHAIR HOKAMA: Mr. Molina?

COUNCILMEMBER MOLINA: Thank you, Mr. Chairman. And without offending my colleague from Wailuku, the golf, you know, one of our golf experts, but I appreciate her bringing this matter to our attention. And, for me, I'll speak for myself, during the Budget Session, I'm like, what Mr. Rego's is saying, I was just kind of just looking at numbers. And I'm not a golfer, so, I don't know all the inside scoop, as far as, you know, what goes on out there and, you know, you folks hear it from the constituents, and I read one testimony that was submitted by an individual regarding this matter. I looked at it as, you know, when I looked at what Oahu, for example, Oahu was charging us if we're up there, I guess it was higher than what we were charging. So, my rationale for, you know, supporting an increase was to make it somewhat comparable because, you know, a person from Oahu comes here, they pay less, right, and then if I'm from Maui, I go to Oahu, I gotta pay more. So, I'm kind of looking for some kind of balance, and that was kind of my rationale. So, Mr. Rego, you're saying maybe if the whole idea is more numbers, more people to --

MR. REGO: Yes.

COUNCILMEMBER MOLINA: --participate. So, then, across the board, then maybe we should look at dropping, doing a drastic drop.

MR. REGO: Yeah, because I think by reducing rates, even if you were to keep the senior's rates, the local rates, you know, look at the rounds where we lost all our rounds is the non-resident and the tourist, you know, that's where we lose all our rounds. So, if those areas, we drop our rates, and if the County really wanna be a promoter of golf, maybe we should look at doing something for the kids, you know, whatever it might be.

COUNCILMEMBER MOLINA: Kind of like a family, what Member Kama had talked about, family rate or special?

MR. REGO: Or you could do like, if a parent pays, one kid go free. If the other parent pays, one kid go free. I think you wanna make it like every other activities where parents go to watch the kids playing baseball. Golf, the parents gotta be there with the kids, they can't go on the course unless they have a supervision of an adult, so why not have the kid out there playing? You know, to me, I started golf late, 13 years old. Today, the kids start 6 years old, 5 years old, and it's a great sport, you can play 'till you're 90.

COUNCILMEMBER MOLINA: Okay, well good points to make, you know, and I don't know, maybe it might be perceived by the private courses, if we dropped our rates drastically, like we're trying to undercut. And, you know, when I looked at the, supporting a rate increase, how much did it cost us to do the improvements? I don't know, maybe Todd or somebody could give us the cost, 'cause we made some significant improvements on the course.

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CHAIR HOKAMA: The Chair is going ask information that will be presented in written format.

COUNCILMEMBER MOLINA: Yeah, and that was another part of my rationale for supporting the increase, just to kind of offset the cost that we incurred for improving the course.

CHAIR HOKAMA: Yeah.

COUNCILMEMBER MOLINA: So, that's, wasn't meant to, you know, be unfair to people coming here, but it's also, you know, was to try and create some type of balance at the same time offsetting our cost. But, you know, if the whole impetus is to, you know, we make it up by generating more numbers, more play --

MR. REGO: Yeah.

COUNCILMEMBER MOLINA: --then, if it works, then maybe that's the way I could, I would certainly consider that. Thank you, Chair.

CHAIR HOKAMA: Okay, thank you. Ms. King?

COUNCILMEMBER KING: Thank you, Chair. First, I was just wondering about the comparisons because when I saw the subject matter, Chair, I thought we were going to have comparisons with other municipalities and I ...

CHAIR HOKAMA: We will be securing that information. I plan to defer this item and reschedule --

COUNCILMEMBER KING: Okay.

CHAIR HOKAMA: --with additional information.

COUNCILMEMBER KING: 'Cause it would be good to see. We're talking about other rates across the State.

CHAIR HOKAMA: Correct.

COUNCILMEMBER KING: We don't have those rates here. But, so, my first question was, you mentioned, Mr. Rego ...

CHAIR HOKAMA: One second please, Ms. King. Director?

MS. PETERS: Chair, it's in the communication that came from Member Lee, is a comparison of the other municipal courses.

COUNCILMEMBER KING: Right, but your presentation says Comparison, Municipal Golf Comparisons but there's no comparisons with any other municipalities in this presentation.

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MS. PETERS: Oh, our apologies.

COUNCILMEMBER KING: So, just looking at their cover page.

CHAIR HOKAMA: Yeah, not in their presentation. Ms. Lee was nice enough, in July 24th communication to us, she did have an attachment, where she shows Wailua, Kauai, Hilo Muni, Big Island, and City and County, I believe, has four municipal courses, Pali, Ala Wai, Makalena and --

MR. REGO: Kahuku.

CHAIR HOKAMA: --Kahuku, yeah, thank you. Ms. King, questions?

COUNCILMEMBER KING: Okay, thank you. Well, you were talking about an 8-year-old kid that got charges \$63 and I was wondering why, if we have this student rate, why, the student rate, in the definition of student, it doesn't say you have to be a resident, why they would charge them the ...

MR. REGO: I think everybody understands that it's a resident. It's been going on for years the same way.

CHAIR HOKAMA: Okay, we'll let the Department answer. Todd Allen, please?

MR. ALLEN: Chair? Thank you. Yes, it is in the rules, as far as, it is a full-time Hawaii student. So, when you're a non-resident and if you're a student from the mainland, wherever it might be, you're paying the non-resident rate.

COUNCILMEMBER KING: Okay, that, it just wasn't in your presentation that way. So, the definition of student says, a person who is attending school, up through and including high school, on a full-time basis and no more than 19 years. The other, I think the main concern, the main question I have is, we're talking a lot about rates being the predominant issue and I know when we started all this renovations, we were saying, if we made this course really beautiful, we could charge more, you know, we could market it, and that doesn't seem to have borne out. So, what, so, is it, did we waste our money, putting all this renovation into it and then we have to drop our rates? Or, you know, what, at some point, I thought that was the point of doing all those renovation, was so that we could charge more and attract more people.

CHAIR HOKAMA: Department?

MS. PETERS: Chair? Thank you, Chair King. So, it is our intent to market the course once we can finish the front nine renovations, get the restaurant open and also have our online booking with the new reservation software. So, that, we are moving in that direction, the money was appropriated for the front nine renovation, which we hopefully can get done and have the course ready by September 1, so, that would mean that all 18 greens have been renovated. And then once we get the restaurant

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open and, again, formalize a contract for the operation software, we are headed in that direction.

COUNCILMEMBER KING: Okay. So, we may have just jumped the gun by pushing these rates up at this point before we're ready to fully market.

MS. PETERS: Chair?

CHAIR HOKAMA: Department?

MS. PETERS: Yeah. So, that's what we were thinking, that in '21 we would absolutely be looking at, again, our comparison and analysis that we worked on, on that incremental increase to tie in with the proposed or completed renovations throughout the course of the five years.

COUNCILMEMBER KING: Okay. So, is it your opinion then, are you in agreement that if we did drop our rates, that we would actually raise the total revenue at this point?

CHAIR HOKAMA: Mr. Allen?

MR. ALLEN: Chair, Council? Yes, that would be correct, depending on the rates that you're charging. If you look, if I look back in my paperwork, July of FY '14, which I'm sorry we didn't provide, but we had 5,573 rounds and we made \$57,230, which is a little more than what we made this July. The best years we've had so far since I've been there was FY '17 and FY '18. In those two years, we played around with the pricing structure. We had a nine-hole rate, I believe, Art, and we had, and then Chair Hokama recommended that we do a seasonal rate, a high and a low rate, so, we had a high and a low rate for the non-resident and Hawaii State, and it was time consuming but we did fairly well --

COUNCILMEMBER KING: Okay.

MR. ALLEN: --those two years. If you do drop the rates, you know, kinda do a correction, if you will, you're gonna see an increase in traffic, you're gonna see more revenue, you're also gonna see an...improved communications through social media via the golfers that are playing, which will attract more golfers from everywhere, you know, the word has to get out.

COUNCILMEMBER KING: Okay. And then the ...

CHAIR HOKAMA: Last question for this round, please.

COUNCILMEMBER KING: Oh, I'm sorry, okay. I was going to ask about the tournaments.

CHAIR HOKAMA: Ms. Paltin?

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COUNCILMEMBER PALTIN: I guess my question was, when you were talking about streamlining, you meant the resident and Hawaii State --

MR. REGO: Yes.

COUNCILMEMBER PALTIN: --only, together?

MR. REGO: Yes, put it together. You know, I mean, and whether, whatever the rate would be, I think when I say, by dropping the rates, we're going to get more rounds, I'm, I would bet money on that.

COUNCILMEMBER PALTIN: But then the resident would pay five more dollars under that, with the ...

MR. REGO: No, I would like at possibly or, you know, like right now, we charging 23, what if you drop Big Island, the outer islands to 20, drop \$3?

COUNCILMEMBER PALTIN: So, you drop the outer islands but you raise the resident?

MR. REGO: No, you leave the resident as is.

COUNCILMEMBER PALTIN: Oh, how is that streamlining, though?

MR. REGO: When I talking about streamlining, I think you gotta look at everything in general. By Hawaii, the Hawaii, the Maui residents, they pay \$22, weekends.

COUNCILMEMBER PALTIN: Yeah.

MR. REGO: Okay. So, if we were to bring the outside islands to 22 or 23, like, for them on weekends, then you're right there, you're dropping it \$5.

COUNCILMEMBER PALTIN: Okay.

MR. REGO: Everything is numbers. I think what we lose sight of is, the cost of the golf course, operation-wise, and I think Todd can agree with me, will stay the same because he has all the workers, he has all the equipment. By getting less golfers, he still is going to spend the same amount of money, but if we get more golfers, now the bottom line comes a little better, and that's sort of what I'm thinking, I'm not sure.

CHAIR HOKAMA: Department, any comments?

COUNCILMEMBER PALTIN: Thank you.

MR. ALLEN: Chair? That's correct. Mr. Rego is correct in saying that the costs are going to remain the same. You have incremental increases every year based on cost of material and whatnot, but a empty tee time, a empty tee box, it costs the same as a full tee box. We would rather, you know, it cost, maintenance wise, it cost the same amount of

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money to do, to maintain the golf course, if you have nobody on the tee sheet as if you had a full tee sheet. If we have a full tee sheet or three quarters full, obviously, we're making more money, we're offsetting the cost of maintenance at the golf course, which will help improve the bottom line all the way across.

CHAIR HOKAMA: Ms. Paltin?

COUNCILMEMBER PALTIN: I was wondering, too, like, if you guys have the same kind of tournaments, like they have out in Kaanapali, just to, like, raise awareness or something, like how they have the fundraiser kind of tournaments?

MR. REGO: We used to have 'em all. We just started outpricing ourselves. And lot of it is the clubhouse, we don't have a clubhouse. The previous person charged higher rates, so nobody wanted to come to Waiehu because they wouldn't want to hold their 18 holes there. The golfers play there, then they gotta go outside to a community center or someplace to go eat. And I think we don't have, as of right now, I know of one tournament that is coming back is Shigi's invitational, and they have like 90 players, and they've been doing it for like 20 years or 25 years. The last two years, they haven't played, they went to Maui Lani.

COUNCILMEMBER PALTIN: Okay, thank you.

MR. REGO: You're welcome.

CHAIR HOKAMA: Okay. Ms. Lee, you have any question you'd like ...

COUNCILMEMBER LEE: No, thank you.

CHAIR HOKAMA: Okay. As your Chair, and, again, I understand some of you have an interest at 3:00 p.m., so I'm very cognizant of other demands of your time, Members. So, before I ask, start the second round, I will tell you what the Chair is already thinking. One, I already said, I plan to defer this. Two, for the next meeting, I will present at least couple of recommendations. One would be, and I agree, eventually would be recommend something that would be referred to our Budget Committee for further consideration, but I will be drafting a proposal where the course, with the input from the pro, as well as the operations, which is the Superintendent, I'm going to propose a range of rates, whereby they can make adjustments sooner than later. That's the advantage of the private courses. If tomorrow I want to change rates, I can change rates, okay. For our course, to change rates, takes an ordinance amendment, okay, that's the difference regarding time and money. And I can tell you, I know Mr. Rego from the time he operated a private operations, where he had to make profit for golf operations, and I think you were running, what 160,000 rounds a year?

MR. REGO: Was about 130.

CHAIR HOKAMA: Hundred thirty rounds a year.

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MR. REGO: Yeah, that's in '84, '85.

CHAIR HOKAMA: Yeah. So, again, yeah, Mr. Rego comes with experience, Mr. Allen comes with experience. So, I'm going to be proposing something, that within a timely manner, that they have the flexibility to adjust the rate within the range that potentially Council would give approval prior to. Second, I believe, I will, I'm considering whether or not I would like a audit of the operation. I feel that we need one for the Department but, right now, I want to focus on the course 'cause it is one area where we can reduce the negative flow. I'm with Ms. Lee on this. This has potential to make money for us, done right, okay, and we have...the County of San Diego, Torrey Pines is a county golf course. Just on merchandise, as I share with you, they make seven digits a year revenue on merchandise because of the demand of the course name, that prestige of that course sells itself and they can charge high fees 'cause people want to say they played Torrey Pines, a US Open golf course, right? So, stating that, Members, I'm thinking about an audit, one. Two, a range of rates that will allow the operations to make timely adjustments, whether it's summertime, wintertime, because of daylight opportunities, whether or not we want to make changes for youth and youth development programs 'cause if we don't get new golfers, it's not going to work. Just like, look at all the tennis courts we built, tennis has gone down in its popularity since the glory days, ten plus years ago. And then the other thing I'm also looking at, because I want that potential revenue for this County, is whether or not--I wasn't, but now I'm open--to outsource the golf course operations to a third party, okay. We need to be real and look at all options, including allowing a third party to manage and operate our course whereby they will pay the County a contract agreed upon number regarding revenue and they will then need to associate the level of risk and how they will approach the operation so that they can pay the County what is contractually agreed upon, okay. So, I'm looking at a wide spectrum of options to allow this community to have a golf course program that fits the needs of our people as well as our guests. So, saying that, I'm going to open the second round. Ms. Sugimura, any questions for this round?

VICE-CHAIR SUGIMURA: I don't have a question. I'm glad to hear your recommendations, so, I look forward to that, Chair.

CHAIR HOKAMA: Okay, thank you. Ms. Kama?

COUNCILMEMBER KAMA: Thank you, Chair. I like that idea about outsourcing to a third party. I was going to talk about that, but now that you've said it, I'm happy. But, you know, when you talk about a youth development program, it's like how, you know, we have a keiki hula --

CHAIR HOKAMA: Yes.

COUNCILMEMBER KAMA: --I'd like to have keiki golf, so that the kids can compete and become, you know, because this seems to be a great greeting ground, breeding ground for our young people to really take off and show the world what we're really made of, and so we should be supporting that, as we do in the other areas of sportsmanship

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and dance and art and things, so, yeah, so I just wanted to say that. Thank you, Chair.

CHAIR HOKAMA: No, thank you for that, Ms. Kama. And as Ms. Lee can attest, I'm one of those other, I would say on the Council side, I'm a regular golfer, the two of us. Golf is an interesting sport, it's the only sport I know where you call on yourself a penalty, it's a game of honor, you call the penalty on yourself. I don't know any other sport where the athlete calls the penalty on themselves, that's the uniqueness of this sport, and some of the, what I call, character building things that we hope all individuals will have, that integrity regarding the rules and how the game is played. Mr. Molina, any questions at this time?

COUNCILMEMBER MOLINA: Yeah, let me just first start off, you know, I'm planning a family trip to San Diego, ironically, here in the near future, something to add to my itinerary now, to go visit Torrey Pines, it stimulated my curiosity with that. And just to see what a real major golf course, and it's a municipal golf course.

CHAIR HOKAMA: Yeah, it is owned by the County of San Diego.

COUNCILMEMBER MOLINA: Wow, okay. Just quick question for the Department, and I want to thank Director Peters for mentioning it, but I think you mentioned the restaurant. So, currently, there is no restaurant? There used to be or is there, has a restaurant reopened on the course?

CHAIR HOKAMA: Okay, without get...don't go too specific, yeah, please, Director.

MS. PETERS: Okay, thank you, Chair. Hi, Member Molina. So, the restaurant is still there. It's not in operation right now. We are going to be getting a new grease trap that's required for us to reopen.

COUNCILMEMBER MOLINA: And how long has the course gone without a restaurant, 'cause my wife used to work part-time at, I think it was Café O'Lei was operating there at one time under contract with the County, I think? It's been how long?

MS. PETERS: I would have to go check, Member Molina, but I'm thinking it's over six months that we've been without a restaurant, and it was that, Café O'Lei was prior to who was there that vacated early.

COUNCILMEMBER MOLINA: Oh, okay. Yeah, I only ask because I was just wondering if that, maybe not having a restaurant could have had, been a factor in lowering the amount of play because, you know, from what I've been told from golfers, that there's a proverbial 19th hole after the golf, everybody wants to congregate and get together. So, if you don't have that 19th hole, then, you know, I don't know if that had, was any factor in deterring people from choosing to play at our municipal golf course versus going to other places, so, but anyway ...

CHAIR HOKAMA: We'll secure the information for --

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COUNCILMEMBER MOLINA: Okay.

CHAIR HOKAMA: --the Committee, Mr. Molina.

COUNCILMEMBER MOLINA: And that'll include, Mr. Chairman, like, you know, what are our fixed costs and what are our non-fixed costs to operate the golf course as part of your inquiry?

CHAIR HOKAMA: Yeah, we'll do our best on our part before we send a recommendation to the Budget Committee.

COUNCILMEMBER MOLINA: Okay, sounds good. Thank you, Chairman.

CHAIR HOKAMA: Okay. Before I ask Ms. Lee, since you did bring it up, give the Committee one real quick status, because that has been part our annual, like pilgrimage, what is happening with our online reservations?

MS. PETERS: Chair? Thank you. So, we did put out an RFP, we got one bidder who gave a proposal, and we are now working through a process with IT and Finance to get that contract executed. So, it is a long process just because we have to ensure the security through IT, as well as the credit card convenience fee is passed on through the consumer. They currently, the vendor, the sole vendor that gave a proposal is not working or doesn't work with the current credit card processor that the County uses, so we're going back and forth. We're really close. I'm looking at Mimi because I'm going to send her all of the information, we got response from IT as well as Finance, and we're going to be drafting a contract that we'll send back to the vendor and there'll be a little bit of back and forth on it. I'm hoping that we can get this completed by November.

CHAIR HOKAMA: Great. So, just one common sense follow up. Does the Department have other areas where you do online currently for community centers or anything else?

MS. PETERS: Chair? No, not currently. We're looking at also upgrading the reservation systems for our permitting and the first area that we're going to look at for online booking is camping.

CHAIR HOKAMA: Oh, okay, thank you for that status comment. Ms. King?

COUNCILMEMBER KING: Thank you, Chair. And it would just be, I just had one question about tournaments. But before I say that, I just want ask you, when you get the restaurant reopened, if you could find a more politically correct name for it 'cause I really did not like that name that ...

CHAIR HOKAMA: Oh, that was the company's name.

MS. PETERS: Chair?

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CHAIR HOKAMA: Director?

MS. PETERS: Thank you, Chair King. So, since that vendor has vacated, we've been actively revising the request for proposals for a new concessionaire to ensure that they align with the mission of the Department and the golf course, that they provide the type of food that golfers typically buy and the servicing, you know, maybe even getting either a cart on the course or when you're coming up towards the, going up to the back nine, having a call in prior to that, so that they can meet you and give you your food, like is done typically in other courses.

COUNCILMEMBER KING: Okay, thank you for that. And then my, actually, my question was about the tournaments, 'cause I noticed you have a line for tournaments, it's x'd out all these three years, but I just heard earlier that we have had tournaments in the past, correct?

UNIDENTIFIED SPEAKER: Uh-huh.

COUNCILMEMBER KING: And, to me, so, I just kinda wanted to see if you had a plan for going forward and focusing on that because if we're going to get to that place where, like our, Chair Hokama is talking about, where we have status, I think that's really the main way to get there because just playing the course, if it hasn't been, you know, that's how you get it televised, correct? You have big events there, you have tournaments there and that's what gives it that cache of, I played where they had such and such a tournament. So, is there a plan to, you know, when you get into the marketing, to focus on trying to bring tournaments back?

CHAIR HOKAMA: Mr. Allen?

MR. ALLEN: Chair, Council? Currently, we just don't have the facility to hold the banquet after the tournament, so that's where clubs or half tournaments, major tournaments, 144 players, they choose another venue. They can then host them, feed them, food and drinks, and then do the awards banquet for the winners and the flights. We just don't have that on the facility.

COUNCILMEMBER KING: So, we're not, so, we won't get there then? We're kind of, I mean ...

MR. ALLEN: We've been in discussion. There is a large room in the back of the restaurant, a kitchen area that we were thinking about using as a banquets room, possible intent is to rent it out.

COUNCILMEMBER KING: Okay, 'cause I think, also, I know on Lanai, they have, like, sections of the green set aside where they can put big tents up and then hold events on the greens but, I just, I think you need consider that if you're going to get, if we're going to get to that place where the value of having played at our golf course, our municipal golf course, is worth that level of, you know, the products that we're talking

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about and the pride of having played there, we have to get to the point where we have some recognizable activity there, you know, some tournaments or some kind of events there that give it that desirability.

MS. PETERS: Chair?

CHAIR HOKAMA: Director?

MS. PETERS: Thank you, Chair King. So, yes, we are and can look at possibly having the tournaments have their after banquet at, on the, you know, not on the course, but in that area. Also, like Todd mentioned, in the interim, we were trying to make that banquet room in the back of the restaurant available for the tournaments. And then, also, we're looking forward to the new clubhouse that we're currently in master planning. So, we had, we're doing community engagement right now. We had a pop-up planned for the Richard Caldito Park this past Saturday, but with Tropical Storm Erick and Flossie, we decided to postpone it. So, we'll be bringing that master plan, once we get done with all of our community engagement, to this body for your review.

COUNCILMEMBER KING: Okay, thank you. Thank you, Chair.

CHAIR HOKAMA: Thank you. Ms. Paltin?

COUNCILMEMBER PALTIN: Thank you, Chair, no questions.

CHAIR HOKAMA: Okay, just so the Members, if you choose, and that was great question, Members, about how we can support the program, I would take note that we have a 2016 report from the USGA, under Mr. Larry Gilhuly, and he gave us, he came to our course, did a review with Mr. Allen and Mr. Rego, and came up with recommendations. 'Cause, one, we want our course to be USGA compliant, that's how we can host and do tournaments, we need to be compliant with the governing rules of the golf association, so that's USGA. We have Mr. Rego under the PGA as requirements as a professional. Mr. Allen, as a Superintendent, has requirements as a professional. And, so, this report will just give you some, the recommendations of how we could assist our course, some of the ways we could also look at operations and one of the interesting things that they already mentioned in '16 was potential forward tees, as most courses now have forward tees, for, I don't know whether you want to say super seniors or what but, as Mr. Rego said, you can play till 90 or 100, the length of the course can be adjusted by the tees also so that anybody can play and their handicap matches their game-skill level. Ms. Lee?

COUNCILMEMBER LEE: I'm glad you brought that up, Mr. Chair, because the course does discriminate against women and because, you know, when the guys get old, they move to the women's tee. The older women have no place to move to, so, yes, multiple tees --

CHAIR HOKAMA: But you hit 'em farther than us.

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COUNCILMEMBER LEE: --would be very good. Huh? I don't know, I'm tired of giving them strokes, you know.

CHAIR HOKAMA: Let me tell you how far Alice hits.

COUNCILMEMBER LEE: Thank you, Mr. Chair. I hope something's done about that.

CHAIR HOKAMA: Yeah, thank you. Ms. Sugimura, we can do, we're going to do one more round, but before that, Mr. Rego, you have any additional comments you'd like to share hearing the discussion?

MR. REGO: One thing I forgot to say. We have a twilight rate presently at two o'clock. From 12:00 to 2:00, there's nobody around. We should move that up at least to one o'clock.

CHAIR HOKAMA: Yeah, I think the private side has gone to one o'clock.

MR. REGO: They're at 11:30 --

CHAIR HOKAMA: Eleven thirty?

MR. REGO: --and twelve o'clock. All our competition, Kahili, Maui Nui, Pukalani, 11:30, twelve o'clock on twilight.

COUNCILMEMBER KING: Is that us in our twilight years or is that ...

CHAIR HOKAMA: It's when we usually provide the discount rates --

MR. REGO: Yeah, you get the discount rates.

CHAIR HOKAMA: --and everybody wants to wait for that discount rate.

MR. REGO: Yeah, so, right now, like, we have some tourists playing, but they'll wait 'till two o'clock.

CHAIR HOKAMA: Yeah, which means, you potentially may not complete all 18 holes, yeah. So, part of the things that we're going to be looking at is operations. If we allow golf and, let's say we go with sun, daylight time, so, let's say we say, up to 30 minutes past whatever is the official sunset. So, if it's 6:30, that means we feel we get nuff light till 7:00, then we need to match operations. We better have an employee there until seven o'clock, too, okay. If the course is open, we better have employees, because would be our good fortune that the guy will get hurt when there's no employee around and they're on our course. That's, okay, I won't tolerate that kind of liability exposure.

VICE-CHAIR SUGIMURA: Safety, yeah.

CHAIR HOKAMA: Yeah, operations needs to match staffing or vice versa. Yes, Director?

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MS. PETERS: Chair? So, we're looking into that. The Code definition of twilight does say that it is for play after 1:00, so, we'll be, we can already implement that --

MR. REGO: Awesome.

MS. PETERS: --twilight rates to change it to one o'clock.

CHAIR HOKAMA: Okay, good, yeah.

MR. REGO: Awesome.

CHAIR HOKAMA: But I'll allow, my proposed, I'm going to give the professionals a little bit more flexibility on the range for when twilight can start, because I would like us to be able to compete with our competitors. You know, if Mr. Allen finds out today, by next week Monday, all the other competitors is going to drop 10 percent, whatever, he's going to wait what, three months, six months, for us to make a change from Council. I know what it means for charts like that, we going to miss out on potential revenue, okay. So, I understand it, 'cause I was, I played Waiehu since 1963, the first time I played, okay. So, anything else, Mr. Rego?

MR. REGO: No, that covers everything on rates, yeah.

CHAIR HOKAMA: Okay. Ms. Sugimura, last question, last round for questions for this meeting.

VICE-CHAIR SUGIMURA: By looking at this chart, now we know why whenever there was talk about increasing rates, we would hear from seniors. Look, they're so valuable, we must make sure we preserve their participation. No question.

CHAIR HOKAMA: Okay, thank you. Ms. Kama?

COUNCILMEMBER KAMA: Thank you, Chair. So, you know, so, in looking at the golf course, so, what is the mission of Waiehu Golf Course? Is it to, is that an economic engine for us, or is it a recreational engine for our community? I mean, which one is it, because ...

CHAIR HOKAMA: Great question, and I think you going have multiple answers because ...

MR. REGO: Yes.

CHAIR HOKAMA: I'll ask Mr. Rego, 'cause for him, it's his bread and butter.

COUNCILMEMBER KAMA: Okay.

MR. REGO: I think it's a recreational first.

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COUNCILMEMBER KAMA: Okay.

MR. REGO: And, finally, you'd like to get the end result, you know.

COUNCILMEMBER KAMA: So, if I may --

CHAIR HOKAMA: Yes?

COUNCILMEMBER KAMA: --bearing that in mind, Chair, so, talk about a whole bunch of people up there, residents, non-residents, but what I don't see up there is our disabled population. I bring that up only because the only thing they have aside from Special Olympics, and you need coaches and they're hard to come by, but then they do have a bowling alley that they go to, you know, and it's really simple, and the kids go, they enjoy themselves, but it'd be cool if they could do golf. I guess they don't do golf, I'm not sure why but, is that something we could look into in the future?

CHAIR HOKAMA: We can ask the Department to investigate --

COUNCILMEMBER KAMA: Thank you.

CHAIR HOKAMA: --and see if, how --

COUNCILMEMBER KAMA: . . . *(inaudible)* . . .

CHAIR HOKAMA: --the industry and whatnot approaches it.

COUNCILMEMBER KAMA: Okay.

CHAIR HOKAMA: I'm sure ...

COUNCILMEMBER KAMA: Thank you, Chair.

CHAIR HOKAMA: Yeah, 'cause --

MR. REGO: I think ...

CHAIR HOKAMA: --I know there was a handicapped professional golfer that played tournament golf and he had an exemption where he was allowed a cart, because professional you have to walk the course, but I believe this one guy was given a exemption from the governing body. So, it can happen. I would say, I look at our course as for the total community, so, if there's ways we can incorporate, why not, as part of our healthy communities program, yeah. So, I'll let Department respond and then I'll ask Mr. Rego.

MS. PETERS: Chair? Thank you. Thank you, Member Kama. So, we do have one ADA cart available. We just had a meeting with our Recreation Program Planner and our Inclusion Specialist in our Department and we are looking at promoting the golf

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course and having inclusion programs with our Department, so that was discussed and we're actively looking at that.

CHAIR HOKAMA: Thank you. Mr. Molina?

COUNCILMEMBER MOLINA: No, I'm done.

CHAIR HOKAMA: Thank you. Ms. Paltin?

COUNCILMEMBER PALTIN: I just was wondering about your online sign-ups, if there was going to be an app for that.

CHAIR HOKAMA: Hey, great question. Yes, Department?

MS. PETERS: There'll be a log-in. So, yeah, you can, you would have to log into the site.

COUNCILMEMBER PALTIN: I meant, like for your smart phone kind, where you can just press an app and ...

MR. ALLEN: . . .*(inaudible)*. . . --

CHAIR HOKAMA: Like Waiehu Golf app?

MR. ALLEN: -- every single mobile device.

COUNCILMEMBER PALTIN: Oh.

CHAIR HOKAMA: Can you repeat that, please, a little louder, Mr. Allen?

MR. ALLEN: I'm sorry. It's compatible with every single mobile device, as well as laptops, home computers, anything. So, when you pull it up, when you click on the link, it'll take you right to where you need to be, and you can book your time, but you do have to log in, you do have to create a user name and log in first to become semi associated with it and then put in your information, name, address, all that stuff, so we have you in record.

COUNCILMEMBER PALTIN: And then is that going to be linked to the SeeClickFix?

CHAIR HOKAMA: Director?

MS. PETERS: Chair? So, it'll be on our County website on the Parks' page.

COUNCILMEMBER PALTIN: Oh, okay.

MS. PETERS: Yeah, so, a separate link, 'cause the SeeClickFix is a, it goes to another site.

COUNCILMEMBER PALTIN: Okay.

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CHAIR HOKAMA: Okay, thank you. Mr. Rego, we'll give you a last opportunity to share.

MR. REGO: I just wanted to tell Mrs. Kama something, basically, about Junior Golf. Two summers ago, for Summer PALS, I went to every Summer PAL facility and taught them golf. So, I went to Lahaina, Kihei, Upcountry, and Todd came out with me and had some other golf pros come out, and we went to every site and taught kids. Last year I went into Kahului Elementary and I spent two days there teaching kids, hoping we can get kids interesting in golf. The year before, I went into Waihee School. From first to sixth grade, I taught 600 kids. There were three of us professionals, my sister, and Wendell Paresa, from the County, and what we, I was noticing and I put stuff in the paper, I get some people coming back, but I figure if I introduce the kids, maybe at sixth grade, they're not interested, you know, they learn the game, but I noticed we have kids that played Junior Golf and quit and now they coming back, intermediate and high school because high school golf is growing. And I think that's one of the areas we need to develop more. And I think Maui has some great champions and a lot of kids got college scholarships --

CHAIR HOKAMA: Yes.

MR. REGO: --through Waiehu, playing Waiehu, and growing up at Waiehu. And, that's it, thank you for calling me to come here and say a few words.

CHAIR HOKAMA: Okay, well, we appreciate your input as our head professional. Mr. Allen, Director, any last comments you want to share this afternoon?

MR. ALLEN: Thank you, I have no additional comments, I just appreciate everyone's time and listening to the presentation and all, discussing all the topics.

CHAIR HOKAMA: Okay. Members, anything else? Again, with no objection, I'm going defer this item.

COUNCILMEMBERS: No objections.

COUNCILMEMBERS VOICED NO OBJECTIONS. (Excused: KRF)

ACTION: DEFER PENDING FURTHER DISCUSSION.

CHAIR HOKAMA: Okay, this item will be deferred. I will repost shortly and coming back with some recommendations for us to consider regarding the operations, how we can assist the Department, Mr. Allen, and Mr. Rego, 'cause I can tell you one thing, I've golfed almost every golf course in this State, Waiehu is a gem, the location, the level of competition, I mean, we have something of great assets, okay. So, we can turn it into like Wailua. Wailua is known because it held US Public Links championships, national championships, okay. There's no reason why Waiehu, with our assistance, cannot be also a site of public golf championships, from a public golf course. So, I

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look forward to better times for the course. Okay, with nothing else, we are done, and we are adjourned. . . .(gavel). . .

ADJOURN: 2:38 p.m.

APPROVED:



RIKI HOKAMA, Chair
Healthy Families and Communities
Committee

hfc:min:190808:alp

Transcribed by: Annette L. Perkett

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CERTIFICATE

I, Annette L. Perkett, hereby certify that the foregoing represents to the best of my ability, a true and correct transcript of the proceedings. I further certify that I am not in any way concerned with the cause.

DATED the 16th day of August, 2019, in Haiku, Hawaii.



Annette L. Perkett
Annette L. Perkett