

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICER, COUNTY OF MAUI FINANCE DEPARTMENT  
FROM: WATER/FISCAL

(DEPARTMENT/DIVISION/BRANCH)

RE: REQUEST FOR SOLE SOURCE APPROVAL

**PURSUANT TO 103D-306, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following (Description of goods, services, or construction):**

Purchase of water meters, water meter parts, HR-E BEACON end points and equipment for the Department of Water Supply, County of Maui. ISI Hawaii Water Solutions is the current sole supplier for Maui for Badger Meters.

Name of Vendor: Irrigation Systems Inc. (ISI) Hawaii Water Solution

Cost: \$ 550,000      Term of Contract: From: July 1, 2020      To: June 30, 2021

Prior Sole Source Reference No.(s), if any: 20-1,19-4,18-8,17-11,16-4, 15-5

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:
- The HR-E/BEACON end points will be replaced with Orion cellular transponders.
- READ Center which read the routes will be replaced with the BEACON reading system.
- We will also be upgrading to the Badger ultra sonic water meters (E-Series).
- (2) How are the unique features, characteristics, or capabilities essential for the agency to accomplish its work:
- Water consumption is read through a proprietary software BEACON platform which is picked up from laptops, handhelds, and through the cloud. The water consumption updates the consumers account and the bill is generated. The new BEACON platform will also allow customers to view their actual water usage in real time.
- (Attach Additional Sheets If Necessary)

20-52

SOLE SOURCE REF. NO. ~~20-52~~

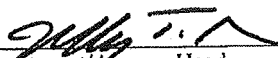
- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

ISI Hawaii Water Solutions is designated as the sole supplier of Badger Meters and related products for the Department of Water Supply, County of Maui.

Direct questions to: Ken Bissen Jr. Phone: 808-270-7684

A completed Notice of Sole Source is attached.

**I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.**

  
\_\_\_\_\_  
Department/Agency Head  
MAY 22 2020  
\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Designee (if any)  
Title: \_\_\_\_\_  
\_\_\_\_\_  
Date


CHIEF PROCUREMENT OFFICER'S COMMENTS:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please ensure adherence to applicable administrative and statutory requirements. This expenditure may be processed through a purchase order:

Yes  No . If no, a contract must be executed and funds certified.

APPROVED  DENIED

  
\_\_\_\_\_  
CHIEF PROCUREMENT OFFICER  
5/26/20  
\_\_\_\_\_  
Date

SOLE SOURCE REF. NO. 20-57

**NOTICE OF SOLE SOURCE**

The Chief Procurement Officer is in the process of reviewing the request from the department of Water Supply, County of Maui

for the sole source purchase of the following goods, services, or construction:

Purchase of water meters, water meter parts, HR-E/BEACON end points

Department of Water Supply, County of Maui. ISI Hawaii Water Solution is the current sole supplier for Maui for Badger Meter.

Name of Vendor: Irrigation Systems Inc. (ISI) Hawaii Water Solution

Address: 368 Lehuakona St., Kahului, HI. 96732

Cost: \$ 550,000 Term of Contract: From: July 1, 2020 To: June 30, 2021

Direct Any Inquiries To:

Name/Title: Ken Bissen Jr Phone No.: 808-270-7684

Address: 200 South High St. 5th Floor  
Wailuku, HI. 96793 Fax No.: 808-270-7136

6/1/20  
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public at least seven calendar days prior to any approval action.

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Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer  
County of Maui Finance Department  
200 South High Street  
Wailuku, Maui, HI 96793

SOLE SOURCE REF. NO. 20-52