

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICER, COUNTY OF MAUI FINANCE DEPARTMENT
Fire & Public Safety

FROM: _____
(DEPARTMENT/DIVISION/BRANCH)

RE: REQUEST FOR SOLE SOURCE APPROVAL

PURSUANT TO 103D-306, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following (Description of goods, services, or construction):

Zoll AED 3 with battery pack and cases.

Name of Vendor: Zoll Medical Corporation

Cost: \$ 25,844.36 Term of Contract: From: 6/15/2020 To: 6/30/2020

Prior Sole Source Reference No.(s), if any: 19-46

(1) The goods, services, or construction has the following unique features, characteristics, or capabilities:
The Zoll AED 3 is a new AED with specific CPR feedback features, metronome, and
_____ WiFi connectivity that make it uniquely suited to the needs of the Maui Fire Department.

(2) How are the unique features, characteristics, or capabilities essential for the agency to accomplish its work:
CPR feedback is now a requirement for any training device used to teach CPR. Not
_____ only can this device be used to provide feedback in training, it can also provide real-time
_____ guidance on emergency scenes where a life is in the balance. The connectivity makes
_____ CPR data tracking and device maintenance much easier. The metronome is also crucial.
_____ (Attach Additional Sheets If Necessary)

SOLE SOURCE REF. NO. 20-62

- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

MFD went through an evaluation of several AED models. The AED 3 is a recently approved models with the latest technology. No other device could check off all the features it has. Zoll is used exclusively by the US military for durability and reliability.

Direct questions to: Derrick Chai Phone: (808) 270-7566

A completed Notice of Sole Source is attached.

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.

Bl Vent
Department/Agency Head
6/16/20
Date

Authorized Designee (if any)
Title: _____

Date

CHIEF PROCUREMENT OFFICER'S COMMENTS:

Please ensure adherence to applicable administrative and statutory requirements. This expenditure may be processed through a purchase order:

Yes No . If no, a contract must be executed and funds certified.

APPROVED DENIED

Jerry
CHIEF PROCUREMENT OFFICER
6/17/20
Date

SOLE SOURCE REF. NO. 2061

NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the department of
Fire & Public Safety

for the sole source purchase of the following goods, services, or construction:

(9) Zoll AED 3 with battery packs and cases

Name of Vendor: Zoll Medical Corporation

Address: _____

Cost: \$ 25,844.36 Term of Contract: From: 6/15/2020 To: 6/30/2020

Direct Any Inquiries To:

Name/Title: Derrick Chai Phone No.: 270-7566

Address: 200 Diary Road
Kahului HI 96732

Fax No.: _____

6/17/20
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public at least seven calendar days prior to any approval action.

Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

**Chief Procurement Officer
County of Maui Finance Department
200 South High Street
Wailuku, Maui, HI 96793**

SOLE SOURCE REF. NO. 20-61



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

April 25, 2019

County of Maui- Dept of Fire & Public Safety
Captain Mike McDonald
200 Dairy Road
Kahului, HI 96732-2978

Dear Captain McDonald,

We appreciate your selection of ZOLL® products for County of Maui-Dept of Fire & Public Safety. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of the AED3 Defibrillator for the EMS market. ZOLL® or Mike Borkowski, EMS Territory Manager, will not sell an AED3 Defibrillator to the County of Maui-Dept of Fire & Safety through any vendor or dealer.

Should you have any questions or require additional information please don't hesitate to contact me at (800) 348-9011 x 9439.

Sincerely,

Jody Podgurski
Jody Podgurski
Contracts Specialist