

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICE, COUNTY OF MAUI FINANCE DEPARTMENT

FROM: Department of Management - ITSD  
(Department/Division/Agency)

RE: REQUEST FOR SOLE SOURCE APPROVAL

Pursuant to 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Purchase of Voice-over-IP phone system support

MITEL PURCHASED SNOBETEL AND IS THE SOLE SOURCE FOR SUPPORT

Name of vendor: <sup>AKK 6/17/20</sup> IPC Technologies, Inc. \_\_\_\_\_

Cost: \$ 70,000.00 \_\_\_\_\_

Term of contract: From June 1, 2020 To May 31, 2021

Prior Sole Source Reference No.(s), if any:

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:

This vendor is the designated Mitel support partner for the County of Maui.

- (2) How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This vendor's role as account and license registration partner is critical for ongoing phone system support and enhancement.

(Attach Additional Sheets if Necessary)

(3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

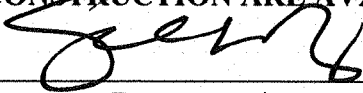
This is the designated partner for these Mitel VOIP products and their license registration, so no other channel vendors are under consideration..

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Direct questions to: Jacob Verkerke ph. 270-7538

A completed Notice of Sole Source is attached.

**I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE, TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.**

  
\_\_\_\_\_  
Department/Agency Head

\_\_\_\_\_  
Authorized Designee

Date: 6/9/20

Title:  
Date:

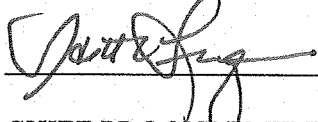
CHIEF PROCUREMENT OFFICER=S COMMENTS:

Please ensure adherence to applicable administrative and statutory requirements.

This expenditure may be processed through a purchase order:

Yes:  No:  If no, a contract must be executed and funds certified.

APPROVED  DENIED

  
\_\_\_\_\_  
CHIEF PROCUREMENT OFFICER

Date: 6/17/20

NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Management, ITS Division For the sole source purchase of the following goods, services, or construction:

Purchase of VOIP phone system support and maintenance.

Name of vendor: IPC Technologies, Inc.

Address: 7200 Glen Forest Drive, Suite 100

Henrico, VA 23226-3768

Cost: \$ 70,000

Term of contract: From June 1, 2020 To May 31, 2021

Direct Any Inquiries To:

Name/Title: Jacob Verkerke, CTO

Address: 200 S. High St., Wailuku HI, 96793

Phone No.: (808) 270-7538

Fax No.: \_\_\_\_\_

6/7/20  
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at last seven calendar days prior to any approval action.

\* \* \* \* \*

Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer  
State Procurement Office  
1151 Punchbowl Street  
Honolulu, HI 96813