

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICER, COUNTY OF MAUI FINANCE DEPARTMENT

FROM: DEPARTMENT OF WATER SUPPLY/ FISCAL

(DEPARTMENT/DIVISION/BRANCH)

RE: REQUEST FOR SOLE SOURCE APPROVAL

**PURSUANT TO 103D-306, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following (Description of goods, services, or construction):**

Purchase of new Badger Smart Meters with Cellular Endpoints, water meter parts and equipment

that are proprietary. Irrigation System dba ISI Hawaii Water Solution is the current sole supplier

of Badger Meter products for the County of Maui.

Name of Vendor: Irrigation System dba ISI Hawaii Water Solution

Cost: \$ 2,750,000.00 Term of Contract: From: July 1, 2021 To: June 30, 2022

Prior Sole Source Reference No.(s), if any: 20-52, 20-1, 19-4, 17-11, 16-4, 15-5

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:

The warehouse are purchasing cellular endpoints and Badger Smart Meters which has no moving parts inside the chamber of the meter. The department is also in the second of a four year program in replacing to cellular endpoints and Badger Smart Meters.

- (2) How are the unique features, characteristics, or capabilities essential for the agency to accomplish its work:

The department is moving away from the Read Center Platform to the Beacon Platform.

The Beacon Platform will be have the capability to read water consumption from the cloud through the cellular endpoints. The customer will be able to view in almost real time consumption of their water usage for possible leaks instead of waiting for their bill.

(Attach Additional Sheets If Necessary)

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- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

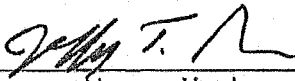
Irrigation System, ISI Hawaii Water Solutions is the sole distributor and supplier of  
Badger Meters, Cellular Endpoints, related products like tablets, laptops and other  
proprietary parts for the Department of Water Supply, County of Maui.

Direct questions to: Ken Bissen Jr.

Phone: 808-270-7684

A completed Notice of Sole Source is attached.

**I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.**

  
Department/Agency Head

5-5-2021  
Date

\_\_\_\_\_  
Authorized Designee (if any)

Title: \_\_\_\_\_

\_\_\_\_\_  
Date

CHIEF PROCUREMENT OFFICER'S COMMENTS:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please ensure adherence to applicable administrative and statutory requirements. This expenditure may be processed through a purchase order:

Yes \_\_\_ No \_\_\_. If no, a contract must be executed and funds certified.

APPROVED  DENIED

  
CHIEF PROCUREMENT OFFICER

5/6/21  
Date

SOLE SOURCE REF. NO. 21-85

**NOTICE OF SOLE SOURCE**

The Chief Procurement Officer is in the process of reviewing the request from the department of Water Supply, County of Maui.

for the sole source purchase of the following goods, services, or construction:

Purchase of new Badger Smart Meters with Cellular Endpoints, water meter parts and equipment that are proprietary. Irrigation System dba ISI Hawaii Water Solution is the current sole supplier of Badger Meter products for the County of Maui.

Name of Vendor: Irrigation System dba ISI Hawaii Water Solution

Address: 368 Lehuakona Street, Kahului, HI. 96732

Cost: \$ 2,750,000.00 Term of Contract: From: July 1, 2021 To: June 30, 2022

Direct Any Inquiries To:

Name/Title: Ken Bissen Jr./Purchasing Specialist

Phone No.: 808-270-7684

Address: 200 South High Street, 5th Floor

Wailuku, HI. 96793

Fax No.: 808-270-7136

5/6/21  
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public at least seven calendar days prior to any approval action.

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Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer  
County of Maui Finance Department  
200 South High Street  
Wailuku, Maui, HI 96793

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