

**REQUEST FOR SOLE SOURCE**

TO: CHIEF PROCUREMENT OFFICER, COUNTY OF MAUI FINANCE DEPARTMENT

FROM: WATER/FISCAL  
(DEPARTMENT/DIVISION/BRANCH)

RE: REQUEST FOR SOLE SOURCE APPROVAL

**PURSUANT TO 103D-306, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following (Description of goods, services, or construction):**

Purchase of water meters, water meter parts, cellular and drive-by endpoints and related  
equipment for the Department of Water County of Maui. Irrigation System(ISI) Hawaii Water  
Solutions is the current sole supplier for Badger Meter.

Name of Vendor: Irrigation System(ISI) Hawaii Water Solution

Cost: \$ 3 Million      Term of Contract: From: FY2023      To: FY2023

Prior Sole Source Reference No.(s), if any: 20-52, 20-1, 19-4, 18-8, 17-11, 16-4, 15-5

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:

The HR-E/Beacon end points(cellular and drive-by reading) are replacing the old  
transponders that only read on read center. As the new end points are  
replaced, they are being transferred to the Beacon platform.

- (2) How are the unique features, characteristics, or capabilities essential for the agency to accomplish its work:

The Beacon platform is a proprietary software system for Badger Meter which  
reads water consumption and updates consumer accounts. The Beacon platform  
can read the cellular endpoints and allows customers to view their actual  
water usage.

(Attach Additional Sheets If Necessary)

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- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

ISI Hawaii Water Solutions is designated as the sole supplier of Bader Meter

products for the Department of Water Supply, County of Maui.

Direct questions to: Ken Bissen Jr

Phone: 808-270-7684

A completed Notice of Sole Source is attached.

**I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.**

*Alexis Kama*  
Department/Agency Head  
MAR 22 2022  
Date

\_\_\_\_\_  
Authorized Designee (if any)  
Title: \_\_\_\_\_  
\_\_\_\_\_  
Date

CHIEF PROCUREMENT OFFICER'S COMMENTS:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please ensure adherence to applicable administrative and statutory requirements. This expenditure may be processed through a purchase order:

Yes \_\_\_ No \_\_\_. If no, a contract must be executed and funds certified.

APPROVED  DENIED

*M. A. A. A.*  
CHIEF PROCUREMENT OFFICER  
*3/20/22*  
Date

SOLE SOURCE REF. NO. 22-57

**NOTICE OF SOLE SOURCE**

The Chief Procurement Officer is in the process of reviewing the request from the department of  
Water Supply, County of Maui

for the sole source purchase of the following goods, services, or construction:

Purchase of water meters, water meter parts, cellular and drive-by endpoints and related  
equipment for the Department of Water County of Maui. Irrigation System(ISI) Hawaii Water  
Solutions is the current sole supplier for Badger Meter.

Name of Vendor: Irrigation System(ISI) Hawaii Water Solution

Address: 368 Lehuakona St., Kahului, HI. 96732

Cost: \$ 3 Million Term of Contract: From: FY2022 To: FY2022

Direct Any Inquiries To:

Name/Title: Ken Bissen Jr. Phone No.: 808-270-7684

Address: 200 South High St., 5th Floor

Wailuku, HI. 96793

Fax No.: \_\_\_\_\_

3/22/22  
Date Notice Posted

**A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public at least seven calendar days prior to any approval action.**

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**Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:**

**Chief Procurement Officer  
County of Maui Finance Department  
200 South High Street  
Wailuku, Maui, HI 96793**

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