

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICE, COUNTY OF MAUI FINANCE DEPARTMENT

FROM: Department of Management/ IT Services Division
(Department/Division/Agency)

RE: REQUEST FOR SOLE SOURCE APPROVAL

Pursuant to 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:
Network Lifecycle Support

Name of vendor: Banyan Networks

Cost: \$ 339,633.00 per year

Term of contract: From June 14, 2022

To May 31, 2023

Prior Sole Source Reference No.(s), if any:

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:
Provide comprehensive network hardware, software, performance, and incident management, maintenance, and monitoring services for the County of Maui Enterprise Wide-Area Network, including wired, wireless and complex MPLS interfaces to MPD Mesh radio/data networks across all 3 Maui County islands.

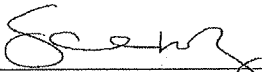
- (2) How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:
The result of the ongoing maintenance of the MPLS-enabled network architecture is a hardening of the County's network by further converging the data and MPD radio networks, and therefore improvements to their security, redundancy and performance.

- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:
No other company possesses the deep understanding of the present architecture and future needs of the County's converging radio and data networks. Banyan Networks was selected to be the implementer of the network components of MPD's radio replacement project and ITSD's VoIP project, and is the designated partner for this project for Nokia, the equipment manufacturer. See attached Letter from Original Equipment Manufacturer Nokia (acquired Alcatel Lucent).

Direct questions to: Sandy Baz ph. 270-7202

A completed Notice of Sole Source is attached.

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE, TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.



 Department/Agency Head
 Title Managing Director
 Date 06/01/2022

 Authorized Designee
 Title
 Date

Date: June 1, 2022

CHIEF PROCUREMENT OFFICER COMMENTS:

Please ensure adherence to applicable administrative and statutory requirements.

This expenditure may be processed through a purchase order:

Yes: No: If no, a contract must be executed and funds certified.

APPROVED DENIED

CHIEF PROCUREMENT OFFICER



 SS NO 022-78

6-13-22



NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Management, IT Services Division

For the sole source purchase of the following goods, services, or construction:

Design, procurement, and installation services to upgrade and maintain Core Network Routers

Name of vendor: Pacific Network Group LLC DBA Banyan Network
Address: 1150 N. Nimitz Hwy. Unit 6
Honolulu, HI 96817

Cost: \$ 339,633.00 per year

Term of contract: From June 14, 2022 To May 31, 2023

Direct Any Inquiries To:

Name/Title: Sandy Baz, Acting CTO
Address: 200 S. High Street, Wailuku, HI 96793

Phone No.: (808) 270-7202

6/6/22

Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at last seven calendar days prior to any approval action.

* * * * *

Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer
State Procurement Office
1151 Punchbowl Street
Honolulu, HI 96813